

## Message Text

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PAGE 01 STATE 085269  
ORIGIN NEA-10

INFO OCT-01 ISO-00 /011 R

DRAFTED BY NEA:PWLANDE:DE

APPROVED BY NEA:PWLANDE

-----152100Z 096619 /66

O 152036Z APR 77

FM SECSTATE WASHDC

TO AMEMBASSY ISLAMABAD IMMEDIATE

AMCONSUL KARACHI IMMEDIATE

UNCLAS STATE 085269

E.O. 11652: N/A

TAGS: OGEN

SUBJECT: MESSAGE FOR DR. SADIQ

PLEASE PASS ON TO DR. SHEHZAD SADIQ THE FOLLOWING MESSAGE.

QUOTE DR. SHEHZAD SADIQ, CHAIRMAN, PETROLEUM COMMISSION OF PAKISTAN, ISLAMABAD, PAKISTAN, DEAR DR. SADIQ: WE WISH TO EXPRESS OUR APPRECIATION TO YOU FOR TAKING THE TIME TO DISCUSS OUR PROPOSED JOINT VENTURE WITH OGDC WITH GULF PERSONNEL IN HOUSTON AND JOINTLY WITH THE IBRD (WORLD BANK) IN WASHINGTON ON APRIL 4/5 AND APRIL 7, RESPECTIVELY. AS A RESULT OF THESE DISCUSSIONS, AS WELL AS OUR PRIOR MEETINGS WITH YOU IN PAKISTAN IN NOVEMBER AND DECEMBER, 1976, I HAVE THE PLEASURE TO CONFIRM THAT GULF OIL CORPORATION IS PREPARED TO ENTER INTO A JOINT VENTURE AGREEMENT WITH OGDC, SUBJECT TO NEGOTIATING MUTUALLY SATISFACTORY TERMS AND CONDITIONS. IN ACCORDANCE WITH OUR RECENT DISCUSSIONS, IT IS CONTEMPLATED THAT THE GOVERNMENT OF PAKISTAN WILL REQUEST THE WORLD BANK'S FINANCIAL ASSISTANCE IN THE OVERALL PROJECT.

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IN CONJUNCTION WITH THE PROPOSED EXPLORATION AND DEVELOPMENT VENTURE WHICH WE HAVE PREVIOUSLY DISCUSSED, WE WOULD ALSO PROPOSE TO NEGOTIATE A PROJECT MANAGEMENT AND TECHNICAL ASSISTANCE CONTRACT TO ASSIST YOU IN DEVELOPING

EXISTING FIELDS ON A MUTUALLY AGREEABLE FORMULA BASIS. IN ADDITION, WE ARE PREPARED TO HAVE YOUR GROUP OF EXPERTS

VISIT GULF'S HOUSTON TECHNICAL SERVICE CENTER AND TO DIS-  
CUSS THE TECHNICAL TRAINING ASSISTANCE YOU HAVE REQUESTED.

WE ARE PREPARED TO SEND A TEAM OF NEGOTIATORS TO PAKISTAN  
OR TO MEET WITH YOU ELSEWHERE ON REQUEST. PLEASE INDICATE  
A SUITABLE TIME AND PLACE. WE AT GULF LOOK FORWARD TO A  
MUTUALLY REWARDING AND EXCITING JOINT VENTURE WITH OGDC,  
AND WITH PAKISTAN AND THE WORLD BANK.

BEST PERSONAL REGARDS. SINCERELY. HERBERT E. HANSEN.  
UNQUOTE.  
VANCE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
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**Subject:** MESSAGE FOR DR. SADIQ PLEASE PASS ON TO DR. SHEHZAD SADIQ THE FOLLOWING MESSAGE. QUOTE DR. SHEHZAD SADIQ, CHAIRMAN,PETROLEUM COMMI  
**TAGS:** OGEN  
**To:** ISLAMABAD KARACHI  
**Type:** TE  
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**Review Markings:**  
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